

## **Commercial Loan Officer**

A community bank in Northwest Georgia is looking for an experienced Commercial Loan Officer.

### Summary:

Oversees and manages a loan portfolio and deposit accounts. Regularly makes sales calls to promote added value to potential new businesses and existing client relationships.

### Required Skill / Experience

- Bachelor's degree in business or bank trade school diploma with lending emphasis.
- 2+ years of experience in commercial lending with an established portfolio of commercial customers.
- Established track record of compliance with all bank laws, bank products, services, policies and procedures as well as financial analysis related to the principles of commercial credit.
- Computer literate in Microsoft Office programs
- Good communication skills

### Specific Job Functions:

- Make customer calls to develop new business.
- Grow a loan portfolio to management desired levels.
- Ensure overall quality of loan portfolio to meet bank defined standards.
- Develop deposit portfolio for customers who have loan relationships.
- Cross sell ancillary products including but not limited to credit cards, merchant accounts, CDs, etc.

Interested candidates should forward resume to [mitch.sanford@firstbankofdalt.com](mailto:mitch.sanford@firstbankofdalt.com).